Hellenic Days of Research & Technology Athens, 10-11 May 2006

« The industrial and construction partners take initiatives »

> John Goodall FIEC

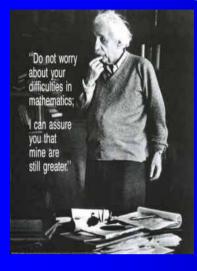


#### **Construction Statistics (EU 22: 2004)**

- Europe's largest industrial employer
- 28,5% Industrial employment
- 7,2% Total employment
- 2,6 Million enterprises
- 9,9% GDP
- 50,8% Gross fixed capital formation

## Inventions + Innovations + R&D

- Invention : an inspiration or an idea
- Innovation : a new idea or method in the way that something is done or made; bringing ideas to market and turning them into €
- Research & Development : ways and means for turning inventions into innovations and then into « reality »

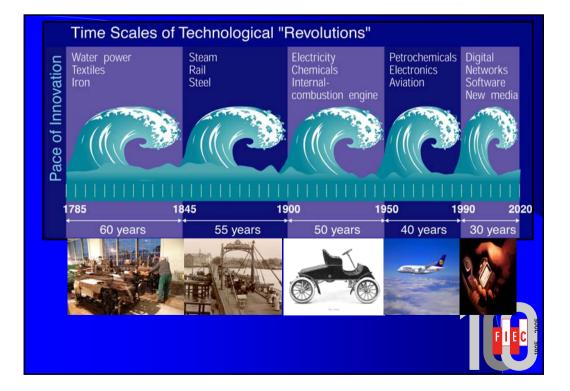


" Imagination is more important than knowledge."

" The only really valuable thing is intuition."

" The secret to creativity is knowing how to hide your sources."





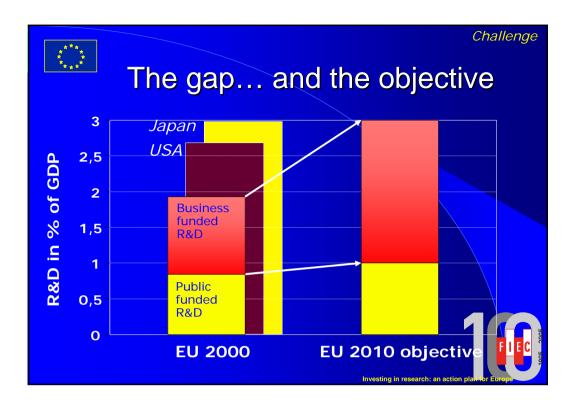
## Research & Development in Construction

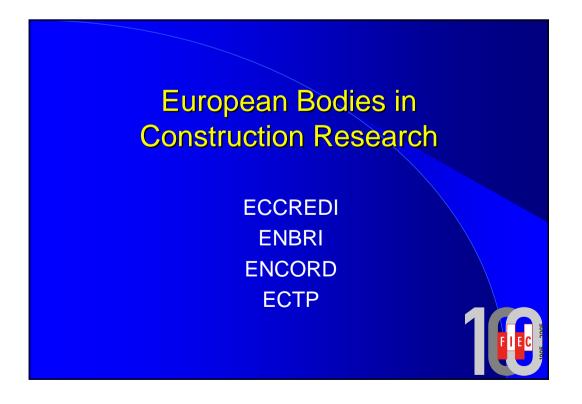
Is undertaken in various ways by different players in the sector:

- New materials and products (sometimes linked to standardisation)
- New plant and mechanical equipment
- New construction and management techniques

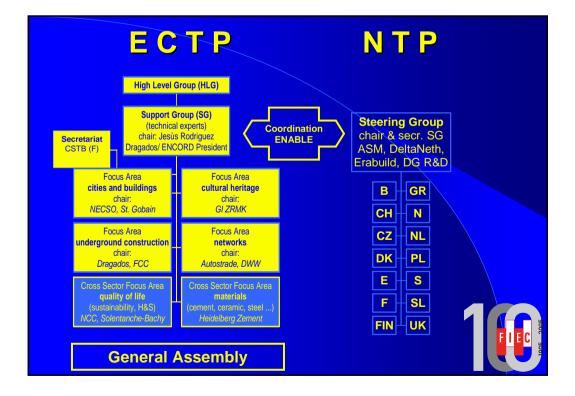
### **R&D: Small and large contractors**

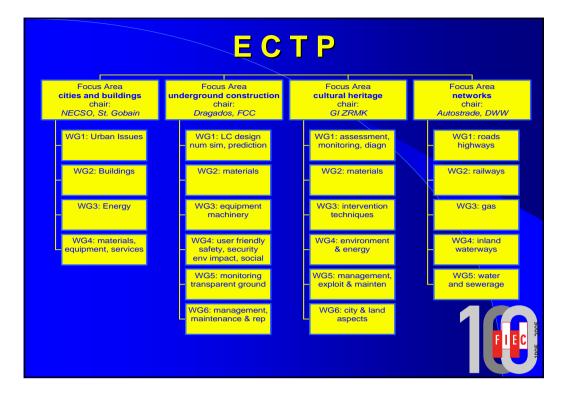
- Most construction firms, especially SMEs can be described as :
- « Technology Followers »
- Large firms in order to become large and maintain their size and market advantage tend to be :
- « Technology Leaders »
- This explains why so much pure construction R&D is undertaken by *large contractors* but also by a small number of :
- « Technology oriented SMEs » in niche markets

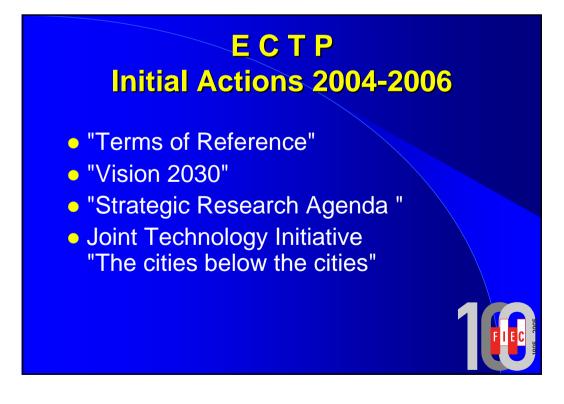












# **R&D** and SMEs

- Very few SMEs are interested in R&D, <u>BUT</u>
- Most SMEs occasionally call for technical assistance
- National Technical Research Institutes who understand their needs are best placed to assist them and,
- Occasionally carry out R&D actions on their behalf

## SMEs and the EU Framework Programme

- As much as 15% of funding is reserved for SMEs
- Typical instruments are:
- Cooperative research (CRAFT)
- Collective research
- Specific support actions

http://sme.cordis.lu/research/fp6



## Some conclusions

- European R&D is not for everyone
- Calls for lots of determination
- But since a minimum of 2 actors from 2 different member states are necessarily involved, it can be interesting
- Most large firms should consider participating
- And why not innovative SMEs as well?
- Help is available from <u>National Contact Points for</u> <u>SMEs</u>

